

**Rising Star Outreach, Inc.**

Financial Statements with  
Independent Auditors' Report

For the Years Ending March 31, 2014 and 2013

# Rising Star Outreach, Inc.

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
Rising Star Outreach, Inc.

We have audited the accompanying financial statements of Rising Star Outreach, Inc. (the Organization) a nonprofit organization, which comprise the statements of financial position as of March 31, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

As described in Note 1 to the financial statements, the Organization's mission is to assist leprosy colonies in India to become thriving, self-sufficient communities. The Organization accomplishes this primarily through contributions to Rising Star Outreach of India (RSOI), a not-for-profit organization separately incorporated in India. The financial statements presented herein do not include the financial position or activities of RSOI as RSOI is not under the control of the Organization and has a separate board of directors.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rising Star Outreach, Inc. as of March 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Larson & Company PC*

Larson & Company, PC

Spanish Fork, UT  
June 13, 2014

**Rising Star Outreach, Inc.**  
**Statements of Financial Position**  
**March 31, 2014 and 2013**

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|                                  | <b>ASSETS</b>                     |                          |
|----------------------------------|-----------------------------------|--------------------------|
|                                  | <u><b>2014</b></u>                | <u><b>2013</b></u>       |
| Cash and Cash Equivalents        | \$ 514,252                        | \$ 781,575               |
| Contributions receivable         | 537                               | 9,222                    |
| Other receivables                | 647,117                           | -                        |
| Prepaid expenses                 | 1,063                             | 833                      |
| Property and equipment, net      | <u>13,382</u>                     | <u>2,445</u>             |
| Total Assets                     | <u><u>\$ 1,176,351</u></u>        | <u><u>\$ 794,075</u></u> |
|                                  | <b>LIABILITIES AND NET ASSETS</b> |                          |
| Liabilities:                     |                                   |                          |
| Accrued expenses                 | \$ 9,367                          | \$ 9,067                 |
| Total liabilities                | <u>9,367</u>                      | <u>9,067</u>             |
| Net assets:                      |                                   |                          |
| Unrestricted                     | 951,589                           | 694,948                  |
| Temporarily restricted           | <u>215,395</u>                    | <u>90,060</u>            |
| Total net assets                 | <u>1,166,984</u>                  | <u>785,008</u>           |
| Total liabilities and net assets | <u><u>\$ 1,176,351</u></u>        | <u><u>\$ 794,075</u></u> |

**Rising Star Outreach, Inc.**  
**Statements of Activities**  
**For the Years Ended March 31, 2014 and 2013**

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|  | <u>2014</u>         | <u>2013</u>       |
|--|---------------------|-------------------|
| Changes in unrestricted net assets:  |                     |                   |
| Revenues and support:  |                     |                   |
| Contributions  | \$ 930,410          | \$ 896,145        |
| Inkind contributions   | 164,870             | 109,256           |
| Special events, net of direct expenses of \$55,574<br>and \$43,603 for 2014 and 2013, respectively | 40,750              | 149,486           |
| Investment income  | 47,118              | 2                 |
| Other income   | 100                 | 119,469           |
| Net assets released from restrictions  | 252,878             | 88,435            |
| Total unrestricted revenue and support   | <u>1,436,126</u>    | <u>1,362,793</u>  |
| Expenses:  |                     |                   |
| RSOI programs  | 1,006,285           | 782,741           |
| General and administrative   | 151,879             | 142,139           |
| Fundraising  | 21,321              | 13,620            |
| Total expenses   | <u>1,179,485</u>    | <u>938,500</u>    |
| Increase (Decrease) in unrestricted net assets   | <u>256,641</u>      | <u>424,293</u>    |
| Changes in temporarily restricted net assets:  |                     |                   |
| Contributions  | 378,213             | 93,334            |
| Net assets released from restrictions  | <u>(252,878)</u>    | <u>(88,435)</u>   |
| Increase (Decrease) in temporarily restricted net assets   | <u>125,335</u>      | <u>4,899</u>      |
| Increase (Decrease) in net assets  | 381,976             | 429,192           |
| Net assets beginning of year   | <u>785,008</u>      | <u>355,816</u>    |
| Net assets end of year   | <u>\$ 1,166,984</u> | <u>\$ 785,008</u> |

**Rising Star Outreach, Inc.**  
**Statement of Functional Expenses**  
**For the Year Ended March 31, 2014**

|                                   | RSOI<br>Programs    | General and<br>Administrative | Fundraising      | Total               |
|-----------------------------------|---------------------|-------------------------------|------------------|---------------------|
| Salaries and wages                | \$ 170,657          | \$ 80,854                     | \$ 19,802        | \$ 271,313          |
| Payroll taxes                     | 11,717              | 5,744                         | 1,519            | 18,980              |
| Total personnel costs             | <u>182,374</u>      | <u>86,598</u>                 | <u>21,321</u>    | <u>290,293</u>      |
| Contracted services               | 12,076              | 15,580                        | -                | 27,656              |
| Contributions - RSOI              | 648,952             | -                             | -                | 648,952             |
| Occupancy                         | -                   | 13,173                        | -                | 13,173              |
| Printing                          | 3,073               | 3,572                         | -                | 6,645               |
| Postage and delivery              | 4,936               | 2,158                         | -                | 7,094               |
| Travel                            | 115,440             | 2,519                         | -                | 117,959             |
| Insurance                         | -                   | 7,105                         | -                | 7,105               |
| Professional fees                 | -                   | 1,000                         | -                | 1,000               |
| Bank charges and credit card fees | 21,824              | 4,124                         | -                | 25,948              |
| Office expense                    | -                   | 10,969                        | -                | 10,969              |
| Advertising                       | 17,610              | -                             | -                | 17,610              |
| Depreciation                      | -                   | 2,800                         | -                | 2,800               |
| Miscellaneous                     | -                   | 2,281                         | -                | 2,281               |
| Total expenses                    | <u>\$ 1,006,285</u> | <u>\$ 151,879</u>             | <u>\$ 21,321</u> | <u>\$ 1,179,485</u> |

**Rising Star Outreach, Inc.**  
**Statement of Functional Expenses**  
**For the Year Ended March 31, 2013**

|                                   | RSOI<br>Programs  | General and<br>Administrative | Fundraising      | Total             |
|-----------------------------------|-------------------|-------------------------------|------------------|-------------------|
| Salaries and wages                | \$ 146,867        | \$ 85,410                     | \$ 12,652        | \$ 244,929        |
| Payroll taxes                     | 10,362            | 6,374                         | 968              | 17,704            |
| Total personnel costs             | <u>157,229</u>    | <u>91,784</u>                 | <u>13,620</u>    | <u>262,633</u>    |
| Contracted services               | 15,098            | 11,825                        | -                | 26,923            |
| Contributions - RSOI              | 498,936           | -                             | -                | 498,936           |
| Occupancy                         | -                 | 13,041                        | -                | 13,041            |
| Printing                          | 15,226            | 4,867                         | -                | 20,093            |
| Postage and delivery              | 1,912             | 256                           | -                | 2,168             |
| Travel                            | 61,036            | 1,782                         | -                | 62,818            |
| Insurance                         | -                 | 2,827                         | -                | 2,827             |
| Professional fees                 | -                 | -                             | -                | -                 |
| Bank charges and credit card fees | 19,025            | 5,190                         | -                | 24,215            |
| Office expense                    | -                 | 7,554                         | -                | 7,554             |
| Advertising                       | 14,279            | -                             | -                | 14,279            |
| Depreciation                      | -                 | 2,409                         | -                | 2,409             |
| Miscellaneous                     | -                 | 604                           | -                | 604               |
| Total expenses                    | <u>\$ 782,741</u> | <u>\$ 142,139</u>             | <u>\$ 13,620</u> | <u>\$ 938,500</u> |

**Rising Star Outreach, Inc.**  
**Statements of Cash Flows**  
**For the Years Ended March 31, 2014 and 2013**

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|  | <u>2014</u>       | <u>2013</u>       |
|--|-------------------|-------------------|
| <b>Cash Flows from Operating Activities</b>  |                   |                   |
| Increase (Decrease) in net assets  | \$ 381,976        | \$ 429,192        |
| Adjustments to reconcile change in net assets to net cash flows from operating activities: |                   |                   |
| Depreciation   | 2,800             | 2,409             |
| Changes in assets and liabilities:   |                   |                   |
| Decrease (Increase) in:  |                   |                   |
| Contribution Receivables   | 8,685             | (9,222)           |
| Prepaid expenses   | (230)             | (47)              |
| Increase (decrease) in:  |                   |                   |
| Accrued expenses   | 300               | 3,445             |
| Deferred Contributions   | -                 | (1,036)           |
|  | <u>393,531</u>    | <u>424,741</u>    |
| <b>Net Cash Used in Operating Activities</b>   |                   |                   |
| <b>Cash Flows from Investing Activities</b>  |                   |                   |
| Purchase of furniture & computer equipment   | (13,737)          | (1,450)           |
| Investment loan to Hollow Tree Investments   | (647,117)         | -                 |
| <b>Net Cash Provided by (Used in) Investing Activities</b>                                 | <u>(660,854)</u>  | <u>(1,450)</u>    |
| Net Increase (Decrease) in cash and cash equivalents                                       | (267,323)         | 423,291           |
| Cash and Cash Equivalents at Beginning of Year   | <u>781,575</u>    | <u>358,284</u>    |
| <b>Cash and Cash Equivalents at End of Year</b>  | <u>\$ 514,252</u> | <u>\$ 781,575</u> |



**1. Nature of Organization and Significant Accounting Policies**

**Nature of Organization**

Rising Star Outreach, Inc. (the Organization) is a not-for-profit corporation formed in 2001 in Atlanta, Georgia. The Organization is dedicated to helping leprosy colonies in India to become thriving, self-sufficient communities. The Organization is accomplishing its mission through four major initiatives:

- To educate the colony children in a safe, healthy environment,
- To provide leprosy patients with their own small businesses using micro-financing,
- To address the unique health challenges of the colonies with mobile medical units, and
- To create lifelong humanitarians by providing service opportunities for volunteers.

**Method of Reporting and Financial Statement Presentation**

The Organization's accounts are maintained, and these statements are presented, on the accrual basis of accounting to present the results of activities and financial position in conformity with accounting principles generally accepted in the United States of America (GAAP).

In accordance with GAAP, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, or permanently restricted net assets.

- Unrestricted net assets represent expendable funds available for operations which are not otherwise limited by donor restrictions.
- Temporarily restricted net assets consist of contributed funds subject to specific donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before the Organization may spend the funds.
- Permanently restricted net assets are subject to irrevocable donor restrictions requiring that the assets be maintained in perpetuity usually for the purpose of generating investment income to fund current operations.

In 2004, the Organization assisted with the formation of Rising Star Outreach of India (RSOI). RSOI is registered as a separate stand-alone non-profit entity under India law and is not under the control of the Organization. RSOI has a separate Board of Directors which has full responsibility for the operations of the entity. Accordingly, the accompanying financial statements of the Organization do not include the financial position or activities of RSOI. Contributions are made to RSOI by the Organization throughout the year to provide funding for various

**1. Nature of Organization and Significant Accounting Policies (continued)**

programs including colony building projects, micro-lending, mobile clinics, and sponsor a child.

**Contributions**

Unconditional promises to give and contributions received are recorded as unrestricted, temporarily, or permanently restricted support, depending on the nature of donor restrictions.

All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net asset are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions. All contributions and unconditional promises to give which do not have donor restrictions as to purpose or time are classified as unrestricted contributions and pledges receivable.

The Organization records gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used, as well as gifts of cash or other assets that must be used to acquire long-lived assets, are reported as temporary restricted assets. Absent explicit donor stipulations regarding the duration that the long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or purchased long-lived assets are placed in service.

All non-cash gifts (other than personal services) are recorded at their estimated fair value at the date of receipt. Donated services are recognized at fair value if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills that would typically need to be purchased if not provided by donation. As discussed in Note 4, the Organization received various donated services, facilities and office expenses from Board Members. Volunteers provide a significant amount of services to the Organization throughout the year that are not recognized as contributions since the criteria under GAAP was not met.

**1. Nature of Organization and Significant Accounting Policies (continued)**

**Property and Equipment**

Property and equipment are stated at either cost or, for donated property, the fair market value at the time of donation. Depreciation is recorded using the straight-line method over estimated useful lives of three years for computer equipment. The Organization generally capitalizes fixed asset expenditures over \$1,000.

### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities are summarized on a functional basis in the statements of activities as well as in the statements of functional expenses. Indirect costs are charged to programs and supporting services based on estimates made by management, taking into account the nature of the expense and how it relates to the functional area. General and administrative costs include those expenses that are directly identifiable with any other specific function but provide for the overall support of the Organization.

### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### **Income Taxes**

The Organization is exempt from federal income tax under the provisions of Section 501(c)(3) of the Internal Revenue Code, and classified by the Internal Revenue Service as an organization other than a private foundation. Accordingly, no provisions for federal and state income taxes have been recorded in the accompanying financial statements. The Organization believes that it has appropriate support for any tax provisions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. However, the Organization's federal income tax returns for 2011, 2012 and 2013 are subject to examination by the IRS. The statute generally runs for three years after they were filed. In addition, the Association's state tax returns for the same years are subject to examination by state tax authorities for similar tax periods.

### **Cash and Cash Equivalents**

The Organization considers all cash and highly liquid investments with maturities of three months or less to be cash equivalents.

## **1. Nature of Organization and Significant Accounting Policies (continued)**

### **Concentration of Credit Risk**

Cash and cash equivalents consist primarily of demand deposits with several financial institutions. The balances in the Organization's bank accounts, as reflected in the bank's records, are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The aggregate bank balances at various

**Rising Star Outreach, Inc.**  
**Notes to Financial Statements**

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institutions exceeded this insured limit by \$256,711 and \$532,393 at March 31, 2014 and 2013 respectively.

**Advertising Costs**

Advertising costs are expensed as incurred.

**Fair Value of Financial Instruments**

The carrying value of the Organization's financial instruments such as cash and cash equivalents, prepaid expenses and accrued expenses is at cost as their cost approximates fair value due to the short-term nature of these instruments.

**2. OTHER RECEIVABLES**

During the period, the Organization issued a financing note to Hollow Tree Investments, LLC. This note was done to increase the amount of funds the Organization could generate through interest for projects that have yet to begin. The balance of the receivable accrues interest monthly. The note is set to be repaid December 31, 2017; however, it can be repaid at any time with a 30 day notice from the Organization. As funds for certain projects are collected, the Organization has the ability to increase the financing note until those funds are needed for the projects. The principal balance of the note as of March 31, 2014 is \$600,000. Accrued interest receivable on the note as of March 31, 2014 is \$47,117.

**3. PROPERTY AND EQUIPMENT**

Property and equipment consist of the following at March 31:

|                                   | <u>2014</u>      | <u>2013</u>     |
|-----------------------------------|------------------|-----------------|
| Computer equipment                | \$ 18,405        | \$ 10,952       |
| Furniture & Fixtures              | 6,284            | -               |
| Less: accumulated depreciation    | <u>(11,307)</u>  | <u>(8,507)</u>  |
| Total property and equipment, net | <u>\$ 13,382</u> | <u>\$ 2,445</u> |

Depreciation expense for the years ended March 31, 2014 and 2013 totaled \$2,800 and \$2,409 respectively.

**4. RELATED PARTY TRANSACTIONS**

As discussed in Note 1, the Organization accomplishes its mission primarily through contributions to RSOI. During the years ended March 31, 2014 and 2013, the Organization provided direct support of \$648,952 and \$498,936 respectively to RSOI as reflected in the accompanying financial statements.

Two members of the Organization's Board of Directors serve as non-voting officers of RSOI. In addition, management estimates that staff time totaling \$13,069 and \$16,154 respectively, was provided by the Organization to RSOI during the years ended March 31, 2014 and 2013.

The Organization received contributions and donated services from various Board members as follows for the years ended March 31, 2014 and 2013:

|   |                          |                          |
|---|--------------------------|--------------------------|
|   | <u>2014</u>              | <u>2013</u>              |
| Cash contributions                                | \$ 343,180               | \$ 192,701               |
| Expenses paid for the benefit of the Organization | <u>79,358</u>            | <u>57,656</u>            |
| Total support from Board members                  | <u><u>\$ 422,538</u></u> | <u><u>\$ 250,357</u></u> |

**5. TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets are comprised of contributions the Organization has received which are subject to donor-imposed restrictions which have not been met prior to the end of the fiscal year. Temporarily restricted net assets consist of the following at March 31, 2014 and 2013:

|   |                          |                         |
|---|--------------------------|-------------------------|
|   | <u>2014</u>              | <u>2013</u>             |
| Purpose restricted:                     |                          |                         |
| Micro Lending                           | \$ -                     | \$ -                    |
| Medical                                 | 40,168                   | 34,441                  |
| Education                               | 65,025                   | 48,334                  |
| Building                                | -                        | 7,285                   |
| General                                 | <u>110,202</u>           | <u>-</u>                |
| Total temporarily restricted net assets | <u><u>\$ 215,395</u></u> | <u><u>\$ 90,060</u></u> |

**6. NET ASSETS RELEASED FROM RESTRICTIONS**

The following net assets were released from donor restrictions by incurring expenditures satisfying the restricted purposes as follows during the years ended March 31, 2014 and 2013:

|   | <u>2014</u>       | <u>2013</u>      |
|---|-------------------|------------------|
| Program purpose restriction accomplished: |                   |                  |
| Micro Lending                             | \$ -              | \$ 17,368        |
| Medical                                   | 67,273            | 40,583           |
| Education                                 | 75,749            | 30,484           |
| Building                                  | 74,258            | -                |
| General                                   | 24,798            |                  |
| Colony Development                        | <u>10,800</u>     | <u>-</u>         |
|   | <u>\$ 252,878</u> | <u>\$ 88,435</u> |

**7. SUBSEQUENT EVENTS**

Management has evaluated events and transactions which occurred through June 13, 2014 which is the date the financial statements were available to be issued. As a result of that evaluation, management determined that there were no events or transactions that would require disclosure in the financial statements.